

# Nghiem Doan

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## WORK EXPERIENCE

**Microsoft ([www.microsoft.com](http://www.microsoft.com)), Minneapolis, MN | Cloud Solution Architect | Feb 2022 – NOW**

- Collaborate with System Integrator (SI) and Independent Software Vendor (ISV) partners to drive the development and market launch of innovative Business Application solutions across horizontal and industry use cases. Played a key role in enabling partner technical skills and supporting strategic and driving Power Platform practice and adoption at the partner organizations.
- Lead the successful implementation of pilots and proof of concept for various technical solutions across Microsoft Cloud with SI and ISV Partners. Several solutions were presented at events like Microsoft Hannover Messe (Tulip, Sight Machine) and Celonis Process Mining Roadshow, contributing to partners' visibility and Power Platform Adoption.
- Actively learning modern technologies and trends - conducted impactful Technical Enablement sessions, including Envisioning, Technical Briefing, and Architecture Design sessions with Partners. Pioneering discussion on RPA, Process Mining, and ALM processes in Power Platform while gathering valuable insights and feedback from Partners to present product group.
- Facilitated seamless certification process for ISV Partners' Connectors on the Power Platform (MongoDB, Tulip, Seismic, Blackbaud) ensuring alignment with industry standards and promoting Power Platform adoption through these integrations.
- Drove partner readiness by creating compelling content on the [Microsoft Partner Resources Hub](#). Delivered workshops on critical topics such as Extending SAP with Power Platform, Building Custom Connectors, and UX/UI Design Best Practices.
- Pioneered in building reference solution [SAP Power Platform Integration Demo App](#) in GPSUS team, which was used to support the first version of Extending SAP with Power Platform Workshop via ODATA connector. This was the first solution at GPSUS showcasing Partner end-to-end process in publishing Power Platform IP Solution on MS AppSource. ([AppSource Link](#))
- Leveraged the knowledge while collaborating on large-scale Canvas App Solutions to architect and build a reusable sample solution named "[Canvas App Hub Suite Demo](#)." This solution has been adopted by partners like TCS, Andworx, Wipro, and [HSO](#), demonstrating enhanced scalability and user-friendliness. ([Appsource Link](#))
- Architected and developed internal tools to boost productivity for the CSA community in Americas Global Partner Solution – Tech Team. These tools, with over 300 unique users and more than 3000 sessions per month, resulted in a 30% increase in efficiency in managing the Tasks queue.

**PowerObjects ([www.powerobjects.com](http://www.powerobjects.com)), Minneapolis, MN | Technical Consultant | Apr 2018 – Feb 2022**

- Architected large scale Dynamics 365 CE and Power Platform implementations with C# plugins, custom workflows, Azure functions, JavaScript; scaled up Canvas Apps solutions to accommodate up to 50k users.
- Built cutting edge canvas apps solutions for various clients using Cognitive Services, Azure Maps, and other Azure resources; enhanced Dynamics 365 CE and Power Platform implementations.
- Led team of onshore and offshore developers and researchers to build and deploy demos for key global Microsoft events like Ignite, Microsoft Business Applications Summit (MBAS), Business Applications Launch Event (BALE) and others; worked directly with Microsoft stakeholders.
- Designed human-centric, user-friendly solutions using simple yet effective UI/UX principles; designed UI wireframe in Adobe XD and Figma; helped improve user adoption through easy-to-use solutions.
- Provided vision, architecture, and design Power Platform IP [PowerSalesToolBelt](#) to generate recurring revenue ([AppSource link](#))
- Architected and implemented crucial integration between Dynamics 365 CE and GitHub during early Power Automate days for Microsoft; provided guidance and vision to Microsoft Marketing team.
- RPA – demos: Helped Microsoft RPA product marketing team explore Power Automate RPA; built proofs of concept and demos for key Microsoft events; deployed demos on CDX for global consumption.
- Provided guidance and vision to consultants on building robust solutions that connect to multiple data sources like Dynamics 365 CE, Dataverse, SharePoint, Azure SQL Server, etc.
- Set up [Power Platform CoE/governance](#) through CoE Starter Kit, PowerShell, DLP, custom Power Automate flows; expert in environment management and ALM.
- Awarded “Microsoft FastTrack Recognized Solution Architect” ([FTRSA](#)) two consecutive years in 2020 and 2021.
- Played key role in helping PowerObjects win [MSUS Partner Award for PowerApps in 2019](#) by contributing to complex Power Apps implementations.

### **OATI ([www.oati.com](http://www.oati.com)), Minneapolis, MN | Software Developer | Apr 2017 – Apr 2018**

- Worked as System Integrator/Developer for webTrader Power system and set up five customer systems simultaneously.
- Engineered the deployment of code/database to production environment for multiple Projects by working with the development team, Project management group and Integration team.

### **Tiki Corporation ([tiki.vn](http://tiki.vn)), Ho Chi Minh City, Vietnam | Associate Product Manager | Jul 2016 – Nov 2016**

- Implemented back-end logic to efficiently manage and oversee 4,000 monthly sales orders, totaling 1 billion VND (~\$40k USD), enhancing operational efficiency for Tikicare.
- Implemented a system to index and classify over 7,000 imperfect warehouse products valued at 885 million VND (~35k USD)
- Established a Point of sales system for monthly Salvage Sessions to save over 20% on operation cost.

### **Harvey Nash, Ho Chi Minh City, Vietnam | Business Analyst | Jul 2014 – Apr 2016**

- Full Software Development Life Cycle experience including requirement analysis, design, development, testing, implementation, and production support in four projects of UK Offshore Development Centers - Protection & Indemnity Portal and Spinnakers Underwriting Report for Charles Taylor plc; mobile application for Coaching Intervention at Performance & Wellbeing LTD and HTML5 conversion Live Dealer Casino Games for DR Tech.
- Play multi-function roles in the Charles Taylor Offshore Development Center - One of the biggest clients of Harvey Nash:
  - Administrator of Production SharePoint sites of Charles Taylor.
  - Business Analyst of new SharePoint sites project for Protection & Indemnity Portal and Spinnakers Underwriting Report.

### **Home Credit, Ho Chi Minh City, Vietnam | Data Analyst | Sep 2013 – Jul 2014**

- Imported essential data, cleaned data, and merged data together in Data Warehouse (Oracle); retrieved data based on business requirements, analyzed data, and built reports to identify issues in CRM Processes and improve cross-selling process efficiency for Cash Offer Product.
- Defined process of and implemented new Customer Care system to enhance customer satisfaction level by 30%.
- Built up official working processes for Telesales Human Resources Portal Project to minimize 70% of manual and paper works.

## **SKILL**

- Familiar with Power Platforms - Power Apps, Power Automate, Power Automate Desktop, Power Virtual Agents, Dataverse, Dynamics 365 and Power Page.
- Experience with Azure Services: AAD, Azure SQL Database, Azure Blob Storage, Azure AI Services.
- Experience with C#, HTML5 and JavaScript.
- Experience with writing SQL queries in Microsoft SQL Server.
- Experience with CASE tools and screen prototyping including Azure RP, Adobe XD, Figma.

## **EDUCATION**

Bachelor of Information Technology |  
Auckland University of Technology

## **RECOGNITION**

- [2021 Microsoft FastTrack Recognized Solution Architect - Power Apps](#)
- [2020 Microsoft FastTrack Recognized Solution Architect - Power Apps](#)

## **ONLINE PROFILES**

- GitHub: [github.com/nghiemdoan-msft](https://github.com/nghiemdoan-msft)
- LinkedIn: [linkedin.com/in/nghiemdoan](https://linkedin.com/in/nghiemdoan)
- Website: [www.nghiemdoan.com](http://www.nghiemdoan.com)

## **CERTIFICATION**

- [Dynamics 365 + Power Platform Solution Architect Expert](#) | Microsoft
- [Power Apps + Dynamics 365 Developer Associate](#) | Microsoft
- [Professional Scrum Master 1](#) | Scrum.org
- [Professional Scrum Product Owner 1](#) | Scrum.org

## **SOCIAL ACTIVITIES**

[Power Up Program](#) | Power Champion | Feb 2023 – Now

Engaged with non-tech professionals to provide guidance, answer questions, and foster their growth and understanding of the Power Platform.